



Lateral leadership

Managing successfully without hierarchical authority

Seminar objective

Constellations often arise in everyday life in which employees assume leadership responsibility for several colleagues without a formal supervisor function. Natural authority, respect and recognition help to master this task. Those who manage to motivate colleagues to take on responsibility, support them as team members and also deal with resistance, lead their team with motivation to achieve top performance.

Seminar content

Successful leadership without authority to issue directive:

- Contemporary leadership behavior: Shaping the new role
- Behavior in the "sandwich position"
- Lateral leadership - what does it mean?
- Dealing with your superior

Success through the right tools:

- Getting to know different lateral leadership styles: Agile leadership.
- Showing natural authority
- Communication: Be careful in your wording - but set the tone
- Relationship orientation: social competence and emotional intelligence
- Appreciation and respect: live a respectful cooperation
- Increase your acceptance through professional competence

The right way to deal with conflicts:

- Create clear relationships through delegation and assignment of tasks
- Methods of leading discussions: Virtual and in person
- Dealing with resistance and difficult situations in your team

Recommendations from the field:

- "Do's & Don'ts"
- Practical and case studies for practice
- Expand your scope of action
- Self-confident appearance

Methodology

Moderated discussion Interactive and experience-oriented exchange
Simulation of everyday situations Case studies Reflection on one's own leadership style

Target audience

The seminar Lateral Leadership is aimed at everyone who wants to take on or already has a leadership position without the formalised role of superior in a team.

Course ref.

F2003

Participants

not more than 9 participants

Schedule

1. Day: 10:00 - 17:00
2. Day: 09:00 - 16:00

Location & dates

Online seminar

08.08.2024 - 09.08.2024
07.11.2024 - 08.11.2024
10.02.2025 - 11.02.2025
10.04.2025 - 11.04.2025
07.08.2025 - 08.08.2025
03.11.2025 - 04.11.2025

Münster

08.08.2024 - 09.08.2024
05.09.2024 - 06.09.2024
18.11.2024 - 19.11.2024
20.02.2025 - 21.02.2025
10.04.2025 - 11.04.2025
07.08.2025 - 08.08.2025
04.09.2025 - 05.09.2025
17.11.2025 - 18.11.2025

Hamburg

17.10.2024 - 18.10.2024
31.03.2025 - 01.04.2025
23.06.2025 - 24.06.2025
16.10.2025 - 17.10.2025

Berlin

09.12.2024 - 10.12.2024
24.04.2025 - 25.04.2025
08.12.2025 - 09.12.2025

Hannover

22.05.2025 - 23.05.2025

Leipzig

27.02.2025 - 28.02.2025

Kassel

17.07.2025 - 18.07.2025

Cologone

23.09.2024 - 24.09.2024



09.01.2025 – 10.01.2025
22.05.2025 – 23.05.2025
22.09.2025 – 23.09.2025

Frankfurt am Main

12.09.2024 – 13.09.2024
20.03.2025 – 21.03.2025
05.06.2025 – 06.06.2025
11.09.2025 – 12.09.2025

Nuremberg

10.10.2024 – 11.10.2024
10.04.2025 – 11.04.2025
20.10.2025 – 21.10.2025

Stuttgart

12.12.2024 – 13.12.2024
10.02.2025 – 11.02.2025
21.07.2025 – 22.07.2025
11.12.2025 – 12.12.2025

Munich

09.09.2024 – 10.09.2024
25.11.2024 – 26.11.2024
06.03.2025 – 07.03.2025
02.06.2025 – 03.06.2025
24.11.2025 – 25.11.2025

Vienna

07.11.2024 – 08.11.2024
03.11.2025 – 04.11.2025

Zurich *

07.04.2025 – 08.04.2025

Fee

1.150,00 € (ex. VAT)
1.368,50 € (inc. VAT)

* Fee Zurich:
1.600,00 CHF

Price includes: Working
documents, certificate of
participation, lunch and coffee
breaks.



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Branche

Datum

2. Teilnehmer

Name/Vorname

E-Mail

Mobilnummer

Veranstaltung Seminarcode

Ort Termin

Anzahl der Mitarbeiter in Ihrem Unternehmen

Kundennummer

Anmeldebestätigung (E-Mail)

Unterschrift